Socio-cultural Aspects of Behaviour

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Society

- **society**, is a group of people involved with each other through persistent relations, or a large social grouping sharing the same geographical or social territory, subject to the same political authority and dominant cultural expectations.

- Human societies are characterized by patterns of relationships (**social relations**) between individuals who share a distinctive **culture** and **institutions**.

- A society can enable its members to benefit in ways that would not otherwise be possible on an individual basis.
Society

• A society can also consist of like-minded people governed by their own norms and values within a dominant, larger society. This is referred to as a subculture.

• A society may be illustrated as an economic, social, or industrial infrastructure, made up of a varied collection of individuals.

• Members of a society may be from different ethnic groups.

• A society can be a particular:
  - ethnic group, such as the Saxons;
  - a nation state, such as Bhutan; or
  - a broader cultural group, such as a Western society.
Community

- **Community** has two distinct meanings:

  1) **Community** can refer to a usually small, **social unit** of any size that shares common **values**. The term can also refer to the **national community** or **international community**.

  2) In **biology**, a **community** is a group of interacting living organisms sharing populated environment.

- In **human** communities, **intent**, **belief**, **resources**, **preferences**, **needs**, **risks**, and a number of other conditions may be present and common, affecting the **identity** of the participants and their degree of cohesiveness.
**Culture**

- **culture** is defined as the shared patterns of behaviors and interactions, cognitive constructs, and affective understanding that are learned through a process of **socialization**.

- These shared patterns identify the members of a **culture group** while also distinguishing those of another group.
Social stratification

- **Social stratification**: ranking of individuals, groups, or segments of the population distinguished according to social characteristics considered by the culture important

- **Social stratification** may be based on:
  - Social class
  - Gender
  - Ethnicity
Social Class

• **Social class** refers to people having the same social, economic, or educational status.

• **Social classes** are segments of the population sharing broadly similar types and levels of resources, with broadly similar styles of living and some shared perceptions of their common condition.

• **Social class** is closely related to occupation.

• Households, wives, and children social class is assigned according to the **occupation of the household**.
Gender

- **Gender** refers to differences in social characteristics assigned to males and females.

- **Gender Role** refers to roles in society assigned to men and women.

- **Gender Stereotypes** are perceived ideas about appropriate styles of behaviour for men (aggressive, active) and women (passive, compliant).
Patriarchy, Ethnicity, Race

- **Patriarchy** is a stratification system based on gender, which gives greater power and advantage to men.

- **Ethnicity** denotes membership of a social group with a common set of norms, values and beliefs expressed in a common language, religion, dress, diet and other symbols and some sense of a common origin or homeland.

- **Race** refers to biological characteristics.
Racism

• **Racism** is generally defined as actions, practices, or beliefs that consider the human species to be divided into races with shared traits, abilities, or qualities, such as personality, intellect, morality, or other cultural behavioral characteristics.

• **Races** can be ranked as inherently superior or inferior to others, or that members of different races should be treated differently.
Racism

• **Racism and racial discrimination** are often used to describe discrimination on an ethnic or cultural basis, independent of whether these differences are described as racial.

• The Stratification system based on **race** and **ethnicity** disadvantages non-white minorities, and is expressed as:
  
  ➢ **racial prejudice**,
  
  ➢ **discrimination**, or
  
  ➢ **Racism**.
Attitudes

- **Attitude** refers to evaluation of things. The things can be concrete objects like cars or ideas like marxicism.

- **Attitudes** have:
  - an affective component
  - a cognitive component
  - a behavioural component

- The links between attitudes and behaviour are often weak.

- **Self-monitoring** acts to keep our attitudes in line with our behaviour.
Attitudes

- Reasons for the weak link between Attitudes & Behaviour include:
  - Presence of other cognitions
  - Social pressure
  - Forgetting attitude at time of acting

- Attitude change can occur through:
  - Self-monitoring
  - Experience
  - Persuasion
  - Cognitive Dissonance
Cognitive Dissonance

(Festinger, 1957)

- Attitudes are influenced by Cognitive Dissonance.
- Cognitive Dissonance is a state of discomfort and tension which arises when we realize that two or more of our cognitions are inconsistent with each other.
- People seek to reduce Cognitive Dissonance.
Attitude Measurement

• Attitudes are measurable

• Scales for measurement of attitudes include:
  
  ➢ Thurston scales ("agree X disagree" response on presented statements)
  
  ➢ Likert scales ("strongly agree – agree – undecided – disagree – strongly disagree" responses with presented statements)
  
  ➢ Semantic differential scale (rating on bipolar 7-point scales e.g. strong-weak; good-bad)
Attribution Theory

- A theory about the way people decide on the motives of others, and of themselves. or the processes by which individuals explain the causes of behavior and events.

- Attribution may be caused by:
  - the Situations are in (Situational Attribution)
  - the personality (Constitutional, Dispositional Attribution)

- Judgment of behaviour of people (implicitly) is based on:
  - Consensus
  - Distinctiveness
  - Consistency
Impression Formation

- People often form **impressions** of others from irrelevant or unimportant material
- **Impression management**: people tend to control the impressions others form about them
- **Stereotypes** refer to **generalizations** based on such large categories of people
- **Generalizations** are almost certain to be wrong
- **Impressions** can sometimes become “self-fulfilling prophecies
Social Attraction

Social attraction towards other people is an almost a universal feature of mankind

• Proximity
• Exposure
• Physical attraction
• Holding similar views
• Self-disclosure
Thank You
Leadership

- A process of social influence in which one person can enlist the aid and support of others in the achievement of a common task.
- No set of characteristics which make a person a leader.
- Qualities demanded of a leader depend on the situation.
- Combination of individual’s qualities and the particular situation makes someone an effective leader.
- Leadership is strongly related to power:
  - Legitimate power (power flowing from a particular role or job)
  - Reward power (control over the rewarding of others e.g., having a lot of money)
  - Expert power (is attained by the manager due to his or her own talents such as skills, knowledge, abilities, or previous experience.)
Conformity

- **Conformity** is the tendency to agree with others in a group.

- **Conformity is determined by:**
  - Need for social approval
  - Informational influence (tendency to validate our understanding of the world against that of others)
  - Obedience
  - Social pressure
  - Cohesive group
Group effect on Behaviour

• **Social facilitation**
  - The mere presence of others may improve performance on simple well-learned tasks

• **Social inhibition**
  - Presence of others inhibits learning complex tasks
  - Groups are often thought of as making “lowest common denominator” decisions of being devoted to compromise
Risky shift

- **Risky shift** refers to the phenomenon where a group makes a decision that carries inherently higher risk than a decision that each of the individuals would have made on their own.

- Once a group of people start a discussion on a topic, their positions and opinions become polarized and more extreme. Those in the middle, the moderates, are either pushed to one extreme or the other or become silenced.
Eye contact

- **Eye contact** occurs when two people look at each other's eyes at the same time.
- Different cultures have different rules of eye contact and these can lead to erroneous misunderstandings, with religious and social differences often altering its meaning greatly.
- **Eye contact** is a form of *non-verbal communication* and is thought to have a large influence on *social behavior*.
- The act is a meaningful and important sign of confidence and social communication.
Intra-group & Inter-group Behaviour

• People join the group to get
  - Social reward
  - Prestige
  - Achieve things
  - Forced to join

• is tendency for members to want to remain as group members is called Group cohesiveness

• The more rewarding the group the more cohesive it tends to be

• Group cohesiveness tends to be reinforced when the group is competing against other groups
Group Cohesiveness

- **Group cohesiveness** is often matched by an increase in positive cognitions about one’s own group and negative cognitions towards other groups perceived as rivals.
- Under some circumstances, negative cognitions about the out-group can run to outright hostility.
- Identification to a group identifies non-members (the out-group). This have negative consequences and it can produce prejudice.
Prejudice

- **Prejudice** is mainly based on stereotypes about out-group members.

- **Prejudice** may be reduced when members of two ethnic groups are of equal socioeconomic status.

- **Prejudice** may be reduced by getting members of different groups to work co-operatively together on tasks.
Helping others (Altruism)

- **Altruism** refers to behaviour of people to help others while not receiving a gain themselves.
- **Altruism** boosts self-esteem by complying with a social norm that values helping others.
- **Altruism** may result from our ability to identify with other people and their sufferings. This is called “Empathy”.
- **Altruism** reflects “reciprocity”.
The Self (the “I”)

• **Self-concept**
  A subjective idea about who we are

• **Self-recognition**
  The ability to recognize our-selves as being distinguishable from others
The Self (the “I”)

• Self-image

The sort of person we think we are (good or bad)

• Self-esteem

How favorably or unfavorably we evaluate ourselves as influenced by our early upbringing and social comparisons
Sociology

- **Sociology** is the scientific study of society –
  - its structure,
  - the way it operates and how it is changing,
  - and of the influence of society on the experience and behaviour of the individuals within it.

- Because people live together in social groups, they tend to share common experiences and come to develop common ways of thinking and acting.
Values and Norms

• **Values** refer to collective belief about what is right, good and desirable that has developed within a social group

• **Norms** refer to expected ways of behaving in specific situations which reflect the values of the group

• **Values and norms** help to regulate individual’s behaviour by defining certain goals and the means of attaining them

• Individuals learn **values and norms** through the process of **socialization**
Anomie

• **Anomie** refers to a state of “normlessness” or lack of the usual ethical standards in an individual or group associated with considerable psychological distress:
  
  – **Acute anomie** is caused by sudden change or crisis (migration, bereavement, redundancy) which places the individual in an unfamiliar situation.
  
  – **Chronic anomie** refers to circumstances where the rules of a social group have become unclear to individuals or do not provide means of meeting aspirations (long term unemployment or homelessness).
Socialization

Socialization is the process by which individuals learn values and norms:

- **Primary socialization**
  - Is the informal process through which children learn to be competent members of their particular social groups (ethnic, religious, class)
  - largely takes place in the family

- **Secondary socialization:**
  -- Is a more formal process through which individuals learn the norms associated with particular roles in society
Social Role

- **Social Role**: is the pattern of behaviour associated with a particular position or status in society (teacher, client, daughter).
- It can be described in terms of:
  - behaviour towards others (*obligations*) expected of the individual occupying the position and
  - the behaviour from others (*rights*) expected in return
Role Conflict

• Conflict among the roles begins because of the human desire to reach success, and because of the pressure put on an individual by two imposing and incompatible demands competing against each other.

• The effects of role conflict are related to individual personality characteristics and interpersonal relations.

• Role conflict may create considerable anxiety and a sense of inadequacy and failure in never living up to expectations.
Deviance & Stigma

• **Deviant behaviour** is a behaviour which contravenes the norms and values of the group and leads to social disapproval and may be stigmatizing.

• **Stigma** refers to an attribute of an individual which makes possessor as unacceptable, inferior and spoils identity.
Social Control

- Once deviance has been identified mechanisms of social control are called upon to correct at and to stop from spreading, these may involve sanctions.

- Sanctions are designated to maintain and enforce the norms and values of a social group.

- Through the process of socialization and the mechanisms of social control, the beliefs, attitudes, and behaviours of the individual are shaped and patterned according to the values, norms and roles of the social group.
Social Structure

• **Social structure** refers to the broad arrangement of social groups within a society.

• **Social structure** is the organized pattern of social relationships and social institutions that together compose **society**.

• **Social class** is one example of social structure.

• **Social class** as a social structure, it guides and shapes human behavior at all levels, no matter how overtly visible or invisible it is at any given time.
Household & Family

• **Household** is a domestic unit consisting of the members of a family who live together along with nonrelatives such as servants.

• Defined in terms of residence

• **Family** defined in terms of kinship, marriage or parenthood
  
  ➢ **Nuclear family**: refers to parents and children
  
  ➢ **Extended family**: includes other people related by blood or marriage
Social Integration

• **Social integration** refers to the cohesion within a social group or community created by ties between individuals involving reciprocal responsibilities and mutual obligations.

• Main **integrating factors** in society include:
  - Marriage
  - Employment
  - Religious affiliations
  - Voluntary or political organizations
Thank You